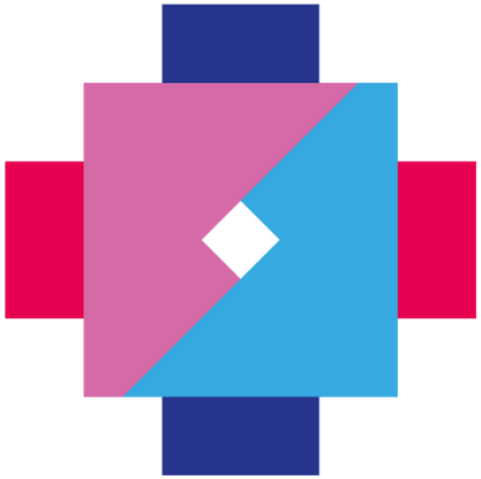

KUMARA FARMS

Health and Wellness through Traditional Medicinals

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A SUSTAINABLE APPROACH FOR GLOBAL HEALTH PROBLEMS

Human health is declining globally, with a burden of chronic health conditions, even among younger generations.

Demand for healthcare services and out-of-pocket medical expenses are continuously growing.

People globally want to be healthy, not only cure a disease, while regaining control of their own life and wellbeing.

Kumara Farms provides people with products to manage their own health and wellbeing in a sustainable way.

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KUMARA FARMS | A unique solution for sustainable wellness

Kumara Farms offers differentiated botanical solutions, enabling consumers and patients to rediscover the health, wellness and medical benefits of medicinal plants previously known to ancient civilizations.

The Kumara Farms Difference

First and only cannabis cultivation license in Peru

- ~90% cost advantage compared to most North American growers and producers.

Advantaged Access to Difficult-to-Obtain Botanicals

- Advantaged network into Amazon Basin and Andes Mountains regions.

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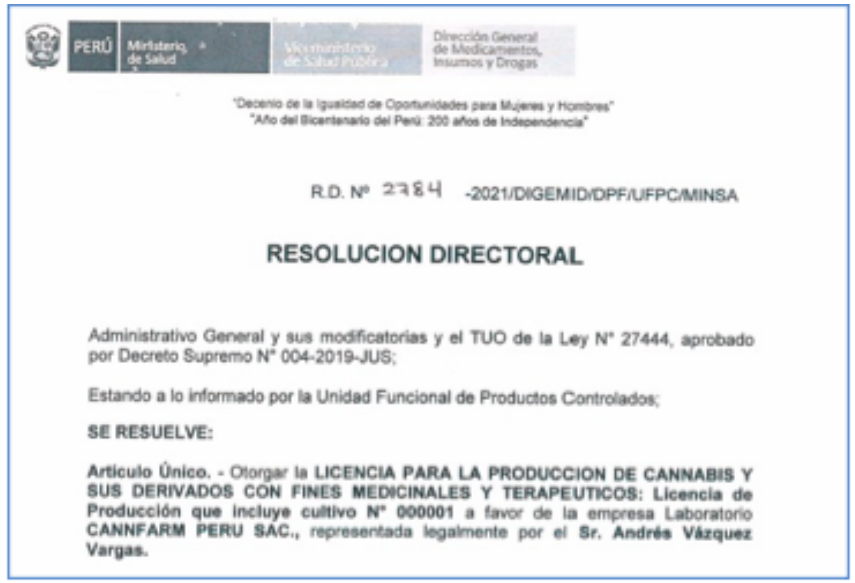
KUMARA FARMS | First mover for Cannabis cultivation in Peru

Through its fully owned subsidiary, Cann Farm Perú, Kumara Farms is the **first and only fully licensed cannabis company in Peru**:

- Cannabis Cultivation & Manufacturing License
- Registered Importer of Cannabis Seeds
- Cannabis Import & Distribution License



PERÚ Ministerio de Salud | Viceministerio de Salud Pública | Dirección General de Medicamentos, Insumos y Drogas

"Decenio de la Igualdad de Oportunidades para Mujeres y Hombres"
"Año del Bicentenario del Perú: 200 años de Independencia"

R.D. Nº 2784 -2021/DIGEMID/DPF/UFPC/MINSA

RESOLUCION DIRECTORAL

Administrativo General y sus modificatorias y el TUO de la Ley N° 27444, aprobado por Decreto Supremo N° 004-2019-JUS;

Estando a lo informado por la Unidad Funcional de Productos Controlados;

SE RESUELVE:

Artículo Único. - Otorgar la **LICENCIA PARA LA PRODUCCION DE CANNABIS Y SUS DERIVADOS CON FINES MEDICINALES Y TERAPEUTICOS: Licencia de Producción que incluye cultivo N° 000001** a favor de la empresa Laboratorio **CANNFARM PERU SAC.**, representada legalmente por el **Sr. Andrés Vázquez Vargas.**

... License for the Production including cultivation N°000001...CANNFARM PERU Laboratory...

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KUMARA FARMS | A pharma-grade facility and a farm in a top location

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KUMARA FARMS | A pharma-grade facility and a farm in a top location

~90% Cost Advantage

- ✔ $0.05 / gr flower <<< North America (~$1.00), even lower than Colombia ($0.06-$0.08).
- ✔ Sunlight 12 h/d, with optimum average temperature.
- ✔ No rain (1 mm), with abundant natural water supply.
- ✔ Labor: $2.07/hr <<< North America
- ✔ Experienced agricultural labor force

GMP Pharmaceutical Manufacturing Facility

- ✔ Cannabis & botanical extracts
- ✔ Cannabis & botanical finished products

Genetics

- ✔ Extensive experience in genetic development

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KUMARA FARMS | Market focused roll-out in Peru

- Successful registration of brands and finished cannabis products.
- Kumara Farms' sales since 2020.
- Retail: 41 points of sale (3 out of Lima) + additional exclusive commercial agreements.
- Brands: "CannFarm" (compounding), "Plantandina" (finished products), "HOPE por Fran Brivio" (manufacturing).
- Investment terms with a local cannabis clinic, and a specialized natural medicine retailer.

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KUMARA FARMS | Specialty Medicinal Plants

LABORATORIO takiwasi
PRODUCTOS NATURALES

Taking care of the jungle
we take care of your health

Strategic Partnership: Laboratorio Takiwasi

- 30 years experience doing basic and applied research into the therapeutic potential of traditional Amazonian medicine in the treatment of mental health problems and addictions.
- Supports native communities retain control over their ancestral knowledge (National Registry of Collective Knowledge of Indigenous People). Guidelines based on Nagoya Protocol.
- 30 products developed based on a sustainable use of Amazonian biodiversity.

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KUMARA FARMS | Cannabis Clinic

Strategic Partnership: Canna Hope

- Most successful cannabis clinic in Peru
- Founders: Dr. Max Alzamora & Francesca Brivio
- +1,800 patients total
- +200 consultations per month

CannaHope

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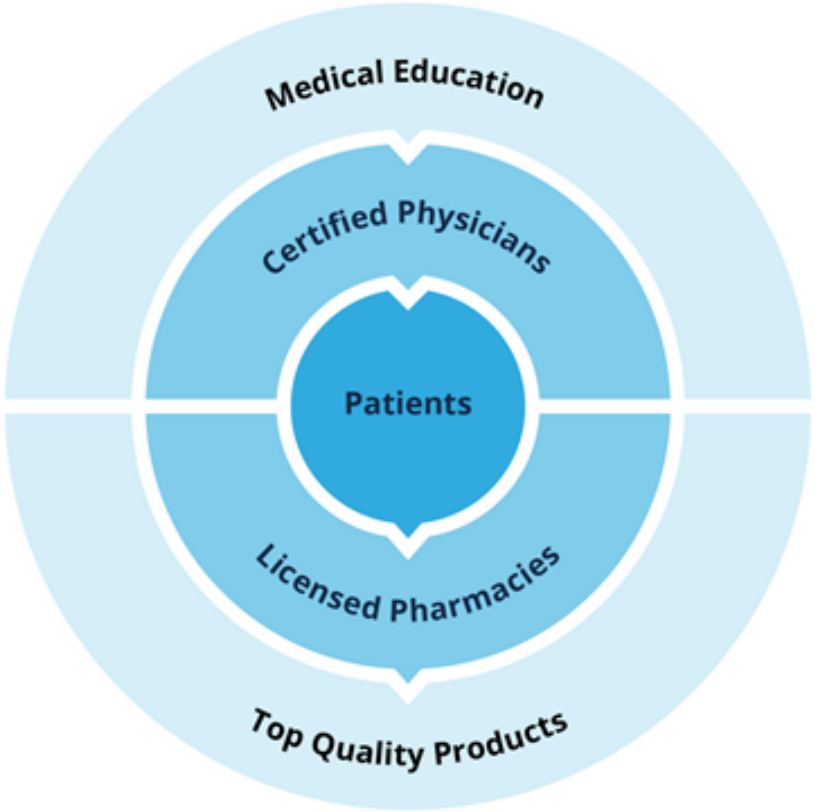
KUMARA FARMS | Telemedicine

Strategic Partnership: Organnical

- Organnical is a patient-centric ecosystem that simplifies access to medical cannabis with a 100% digital experience, generating demand for our portfolio of cannabis-derived products.
- Regional expansion: Peru, Brazil, Mexico.

organnical



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KUMARA FARMS | Retail Pharmacy / Dispensary

Strategic Partnership: Natural Medicine Pharmacy / Dispensary

- First store opening in November 2021 in Lima.
- Pharmaceutical compounding and finished products.
- Formulations portfolio: tinctures, topicals, gummies.
- National expansion.

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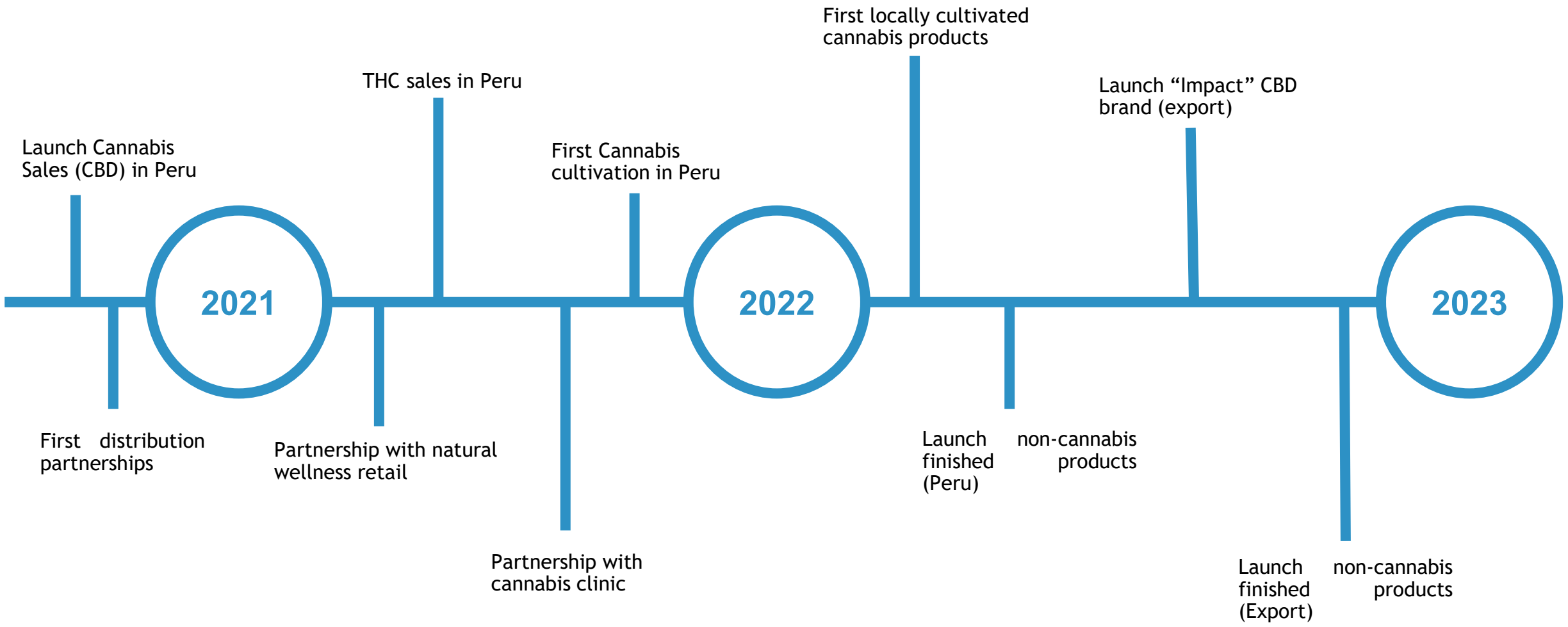
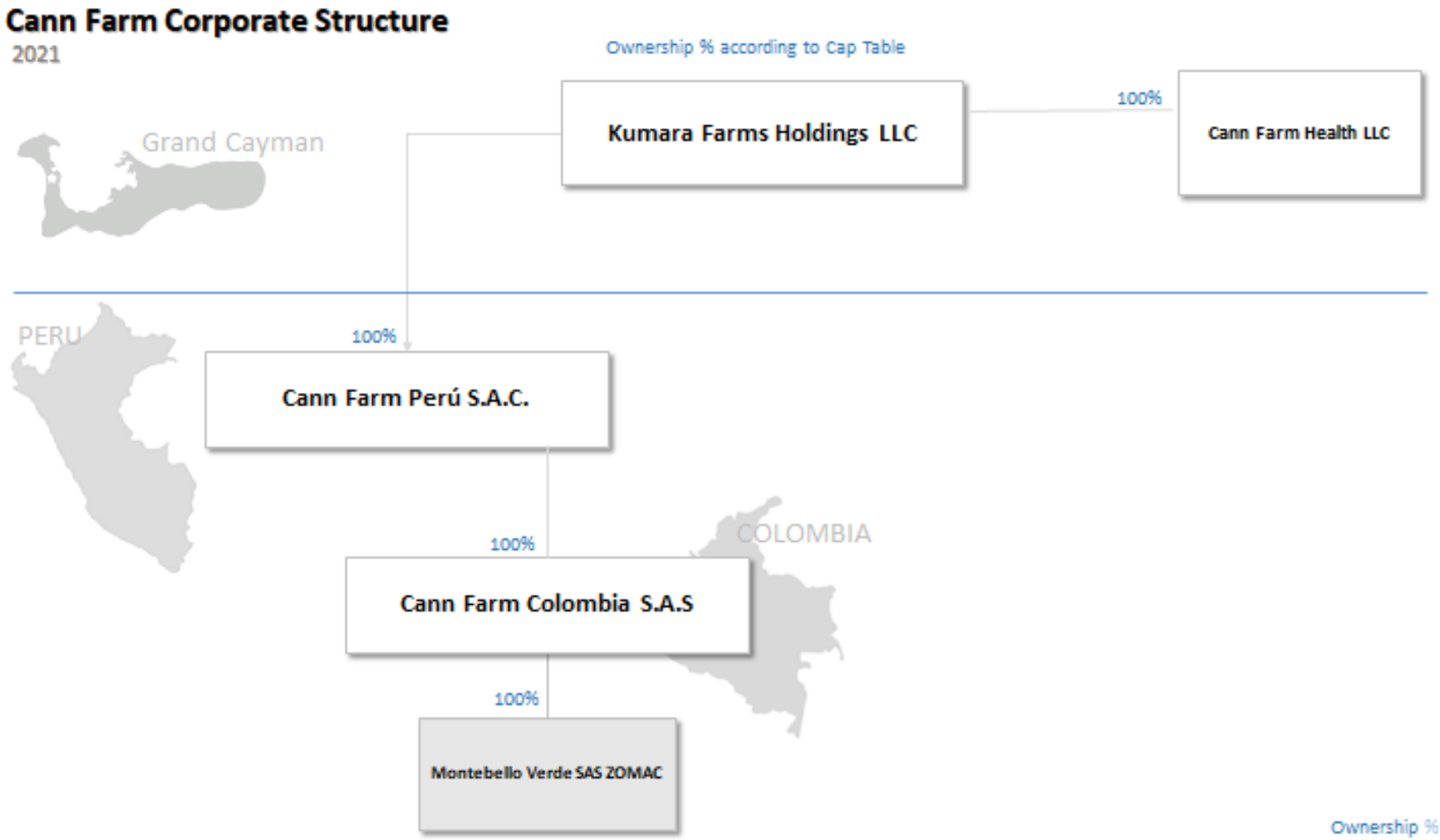
KUMARA FARMS | A timeline for opportunity



KUMARA FARMS | Organizational Structure



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KUMARA FARMS | Our Team

Andrés Vázquez, President
25 years of international experience in agribusiness, retail, logistics and healthcare.

Fabio Matarazzo. Brazil
Global experience in leading agribusiness and FMCG multinational companies.

Max Alzamora, Medical
1000+ patients treated with cannabis. One of the most important key opinion leaders in Peru and LATAM regarding medical cannabis.

Lorena De La Peña,PhD, Science
15+ years of diverse pharma expertise, ranging from clinical and preclinical cancer research to pharmaceutical development and promotion.

Sandro Venturo, Marketing
Toronja, renowned communication expert & sociologist in Peru.

Sylvia Segovia, Commercial
Extensive marketing and sales experience in pharma and healthcare (Roche, Abbott).

Grover Mendoza, Agriculture
30+ years of experience in farm management, plant breeding and genetics. Leading expert in the marigold flower genetics (co-owns 2 patents).

Carlos Willstater, Manufacturing & Pharma
Accomplished industrial leader with extensive pharmaceutical manufacturing experience. (Quimica Suiza, Pfizer).

Executive Committee

Tony Salas, Ph. D.
Strategy and Innovation

Extensive experience consulting in 30 countries in over 400 agribusiness projects. Co-founder of Shared-X and ACM, and current CEO of Shared-X.

John Denniston
Investment & Governance

Former Senior Partner at Kleiner Perkins, where he co-founded and co-ran the firm's $1 billion Green Growth Fund. Co-Founder and current Executive Chairman at Shared-X.

Patrick Vasquez de Velasco
Operations Development

20+ years in operations and supply chain in a variety of industries such as automotive, aerospace, electronics, manufacturing, retail, and farming.
Serves currently as COO of Shared-X.

Gisela Camminati, Ph. D.
Finance and Compliance

Raised and supervised aggregate investments of over $600M. Consultant in agribusiness for the IADB, IFC (WB), OECD/FAO (UN), CAF, and DEG (KfW). Co-founder and current CFO at Shared-X.

Miguel Angel Popolizio
Farming Development

30+ years of experience managing large scale agricultural projects, creating POEs for crop management, and leading and implementing innovative farming techniques.
Serves currently as Chief Agriculture Officer of Shared-X.

Brandon Woods
Marketing Development

15+ years of executive business development and marketing. Diverse industry experience in retail product development, go-to-market strategy implementation and support in the US, China, and Peru. Serves currently as BDO of Shared-X.

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KUMARA FARMS | Summary

- Kumara Farms is a highly innovative impact company, bringing differentiated botanical products to the health, wellness and medical markets, based on medicinal plants traditionally used by ancient civilisations.
- Kumara Farms competitive advantages:
  - First & only Peruvian medical cannabis cultivation license, with a ~90% production cost advantage compared to North America.
  - Access to a broad array of difficult-to-obtain traditional medicinal plants from the Andes Mountains and the Amazon Basin.
  - Market-oriented & customer-focused approach.
  - GMP Pharmaceutical Manufacturing Facility.
  - Genetics & agronomic expertise.
- Already commercially active in Peru, Kumara Farms expects its revenue to grow from $100,000 in 2021 to $1.1 million in 2022, and to become profitable in 2023. The company has secured over $8 million funding to date.
- Cann Farm is raising a Series B of $1 million.
- Contact information: Andrés Vázquez - avazquez@cannfarm.com - (+51) 949410174

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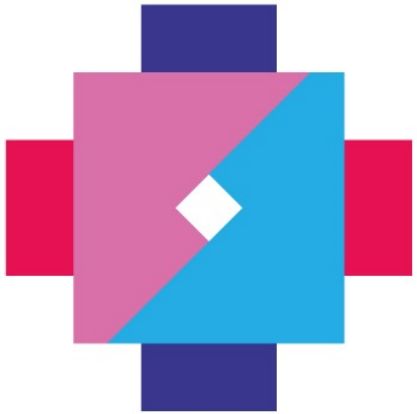

KUMARA FARMS

We help people maintain optimal health and wellness in a sustainable way.

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